Annexe C

Model A – Commission services in ten local authority areas	
Advantages	Disadvantages
Medium importance	High importance
Minimisation of disruption (for example in respect of IT, HR processes etc.) and stability of services;	Current premises are a mixture of historically decided premises. Some are understood to be not fit for purpose;
Current providers are familiar with local issues, needs and history and can tailor services appropriately to ensure access to patients;	If existing providers are retained it may be more difficult to re-design services (and so achieve a more standardised approach across the Local Office);
Retention of 'organisational memory' and existing relationships with local authorities, GPs etc. if current providers remain in place;	More difficult to address existing inequity of resources and services provided;
	Perpetuates current boundary issues and inconsistencies (i.e. services not being provided to out of area patients);
Sensitivity to the needs of individual local authorities, for example to the requirements of multiple safeguarding boards.	Misses the opportunity of economies of scale;
Low importance	Does not address issues regarding the commercial viability of the smaller services;
Continuity of care for patients and continuity for staff;	Resilience of staffing (for example including recruitment issues and current skill/staff shortages) and impact on clinical leadership;
Greater scope for Integration with current secondary care providers (particularly where the Trust provides both services);	Misses the opportunity to make better use of the skills mix available across a wider geography (and to secure greater access to specialist support);
Workforce more likely to live locally. Reduced impact of travel time. More able to attend local meetings.	Lack of link to future configuration of Sustainability and Transformation Partnership (STP) and Integrated Care System (ICS) areas;
	Lack of consistency of the records maintained (for example to support safeguarding arrangements).
	Medium importance
	Inconsistent governance and approach to patients;
	May be difficult to address the current inconsistency of data collected and reported;

Replication of posts between services.Low importanceDoes not address localised issues where there is a mismatch between existing CCG areas and coverage of current services;Does not address current use of Commissioners' resources to service seven separate contracting relationships;Less peer support and lack of flexibility regarding workforce/career.
ds area
Disadvantages
High importance
Whether there is a provider big enough to be able to deliver and manage the service
effectively across a large and diverse geography; Leads to centralisation and a 'one size fits all' ethos;
Increased travel time for staff (and possibly for patients) – may impact on recruitment;
Practical considerations with change on that scale (for example dealing with legacy IT systems, estates, communications etc.);
Danger of destabilising services, particularly during the transition period;
Need for significant change – including cultural change - with the associated resource cost etc.);
Lack of link to future configuration of STP and ICS areas;

More robust clinical leadership (for example by enabling better succession planning) and, potentially, resilience of staffing more generally;	Whether the timing is appropriate for such a big change given the scale of change in the health sector and the wider environment;	
May offer the opportunity to review the facilities offered by current premises and lead to improved standards;	Significant loss of 'organisational memory '.	
	Medium importance	
Would remove current boundary issues (which instead may move to external boundaries).	Resource needed to liaise with multiple local authority areas and their diverse needs;	
Low importance	Ability to cope with disparate geographies;	
Reduced administrative burden on provider and commissioners (for example a single contracting relationship to service);	Lack of local knowledge, local ownership and/or sensitivity to local needs;	
May promote peer support and offer greater flexibility regarding workforce/career.	Administrative resource needed to monitor any consequent sub-contract arrangements (if applicable);	
	Low importance	
	Need to secure buy-in from key stakeholders and partners;	
	May lead to reduced scope for working with current secondary care providers (although this may be mitigated if sub-contract arrangements are in place);	
	Workforce may need to travel greater distances which (for example) could impact on their ability to attend local meetings;	
	Potential for some short-term disruption to patients (for example in respect of continuity of care).	
Model C – Commission services based on the four Sustainability and Transformation Partnership (STP) and Integrated Care System (ICS) areas within the West Midlands area		
Advantages	Disadvantages	
High importance	High importance	
Alignment with STP (and existing CCG) areas. Would assist with the integration with wider services (direction of travel).	Practical considerations with change on that scale (for example dealing with legacy IT systems, estates, communications etc.);	

Greater prospect of common policies, approach and governance – at least within an STP/ICS area;	Medium importance
Facilitates re-design and likely to lead to greater equity of resources and services provided- at least within services within the same STP.	Ability to cope with disparate geographies (although less of a risk than in the case of a single provider solution);
Maintenance of common records (would lead to, for example, improved	Scale of impact if one or more services fail;
safeguarding arrangements).	Administrative resource needed to monitor any consequent sub-contract arrangements (if applicable);
Likely to lead to better use of skills mix (and to greater access to specialists)	Danger of destabilising services, particularly during the transition period;
Medium importance	Need for significant change – including cultural change - with the associated resource cost etc.);
Offers some opportunity to exploit economies of scale and may help mitigate the potential issues regarding the viability of smaller services;	Some loss of organisational memory;
More robust clinical leadership (succession planning) and, potentially, resilience of staffing more generally;	Possibility of no willing providers for one or more areas.
Liaison is likely to be through the STP/ICS board which mitigates the resource required to liaise with multiple local authorities;	Low importance
Greater consistency of data collected and reported at least within STP areas;	Need to secure buy-in from key stakeholders and partners;
	Some reduction in local knowledge, local ownership and/or sensitivity to local needs;
May offer the opportunity to review the facilities offered by current premises and lead to improved standards;	Workforce may need to travel greater distances which (for example) could impact on their ability to attend local meetings;
Would reduce current boundary issues.	
Low importance	Potential for some short-term disruption to patients (for example in respect of continuity of care).
May promote peer support and offer greater flexibility regarding workforce/career;	
Reduced administrative burden on provider and commissioners (for example a	

reduced number of contracting relationships to service).			
Model D – Commission services from a number of providers ¹ who would offer servi	Model D – Commission services from a number of providers ¹ who would offer services across more than one local authority area		
Advantages	Disadvantages		
High importance	High importance		
Greater prospect of common policies, approach and governance – at least within local authorities served by the same provider;	Non-alignment with STP (and existing CCG) areas. Might prevent integration with wider services (direction of travel). That said, there has been limited recognition of dental services within the development of STP/ICS strategies to date;		
Facilitates re-design to some degree and lead to greater equity of resources and			
services provided – at least within local authorities served by the same provider;	Potential for non-alignment with local authority areas;		
Maintenance of common records (would lead to, for example, improved safeguarding arrangements).	Whether the timing is appropriate for such a big change – particularly as it runs counter to the direction of travel of change in the health sector and the wider environment;		
Likely to lead to better use of skills mix (and to greater access to specialists)	Practical considerations with change on that scale (for example dealing with legacy IT systems, estates, communications etc.);		
Medium importance			
Offers some opportunity to exploit economies of scale and may help mitigate the potential issues regarding the viability of smaller services;	Difficulty in co-ordinating OHP and epidemiology across different local authority areas. More generally, resource needed to liaise with multiple local authorities.		
	Medium importance		
More robust clinical leadership (succession planning) and, potentially, resilience of			
staffing more generally;	Ability to cope with disparate geographies (although less of a risk than in the case of a single provider solution);		
Greater consistency of data collected and reported - at least within STP areas.			
	Danger of destabilising services, particularly during the transition period;		
Would reduce current boundary issues.			
	Scale of impact if one or more services fail;		
May offer the opportunity to review the facilities offered by current premises and lead to improved standards;	Some loss of organisational memory;		
Low importance	Need for significant change – including cultural change - with the associated resource cost etc.);		

May promote peer support and offer greater flexibility regarding workforce/career; Reduced administrative burden on provider and commissioners (for example a reduced number of contracting relationships to service).	Administrative resource needed to monitor any consequent sub-contract arrangements (if applicable); Possibility of no willing providers for one or more areas. Low importance Need to secure buy-in from key stakeholders and partners; Some reduction in local knowledge, local ownership and/or sensitivity to local needs; Workforce may need to travel greater distances which (for example) could impact on
	Workforce may need to travel greater distances which (for example) could impact on their ability to attend local meetings;
	Potential for some short-term disruption to patients (for example in respect of continuity of care).